

CMSDC IT CONSORTIUM OVERVIEW

“IT Solutions Through Diversity”

The CMSDC IT Consortium is a network of over 15 established Minority/Woman Owned and Managed businesses that currently contract with the region’s premiere Fortune 200 corporations. As Technology Solution Providers, we provide our Customers with state-of-the-art expertise in Technical Infrastructure & Architecture, Process Design & Management; Application Architecture & Software Development; IT Staffing; and Value Added Reseller (VAR). We enhance the creativity and quality of delivered solutions by:

- *Integrating diverse skills and perspectives; and*
- *Reflecting, in our work practices, the diversity of customer markets*
- *Seamlessly supporting complex and large-scale technology and business requirements*

1-Technical Infrastructure & Architecture

We partner with clients to design, install and maintain a reliable, cost effective, scalable telecommunications framework that satisfies all voice, data, video and specialized staffing needs. We support all stages of the hardware lifecycle, from equipment purchase/lease to removal and disposal.

2-Process Design & Management

We help clients develop and implement a process framework that links business and technical objectives throughout the project life cycle and delivers comprehensive, timely technical solutions through:

- Control/process reviews
- Process design/procedures
- Readiness assessment, project planning, management and control
- Coaching management/teams
- Leveraging diversity and knowledge transfer

3-Application Architecture & Software Development

Our application architecture specialists design application frameworks that are functional, scalable and technically sound. Our applications development and maintenance (ADM) companies deliver value to clients through quality application software, competitive pricing and on-time delivery. Services include onsite, off-site and offshore solutions.

4-Human Capital Resources

We leverage our market, customer intelligence, quality business practices and technical competency to provide strategic, human capital solutions. Our short- and long-term staffing services range from project consulting to professional development to executive searches. We help clients:

- Retain and improve the leadership talent of client organizations
- Enhance revenue
- Accelerate time-to-margin and create competitive advantages.

5-Value Added Reseller (VAR)

We consult with clients to evaluate, fulfill and finance their software and hardware requirements. We remove obsolete computer hardware and peripherals for environmentally compliant recycling or resale.

IT CONSORTIUM MEMBERS

CONSORTIUM COMPANY	Average Annual Gross Revenues	Company Count	TECHNOLOGY AREA SUPPORTED**				
			1-Technical Architecture & Infrastructure	2-Process Design & Management	3-Application Architecture & Software Development	4-Human Capital Resources	5-Value Added Reseller (VAR)
Core Members	\$10.6 MM +	4	2	1	1	1	2
Resource Partners	\$50.4 MM +	16	9	2	7	5	5
TOTALS	\$61.0 MM +	20	11	3	8	6	7

****Participants support multiple Technology Areas**

Core Members actively partner with each other, pooling their capacity to serve each of the Support Areas and integrating resources seamlessly across projects. The Consortium collaborates with 16 Resource Partners to provide customers with even broader resources for large-scale projects, or where unique expertise is required. Every Consortium member is an established, successful vendor that serves the technology needs of both individual and Consortium customers. Together, we cover the support needs of our customers' entire revenue cycle.

PLEASE CONTACT THE CONSORTIUM FOR FURTHER INFORMATION

The IT Consortium continuously leverages its extensive network of established MBE Technology Resource Partners to seamlessly support large-scale projects and niche skill requirements.